

New Salary Survey Shows Increased Pay in Most Settings

more certified athletic trainers participated in this year's NATA Athletic Training Salary Survey, and – even better – higher salaries were recorded in many settings.

The survey netted 5,414 valid responses – a nine percent increase over the 2002-03 survey.

"We're excited this new data shows increased salaries across all 10 districts, and in most work settings, compared to 2003," said Larry Commons, director of Internal Marketing.

"The NATA constantly receives inquiries about athletic training salaries," he continued. "We built on the thorough data from the survey two years ago to include even more facts and figures this time, because we realize how important this information is for both members and the public."

The job titles and work settings used in the survey match the verbiage on the 2005 NATA Membership Application.

The average age of respondents is 31, with 58 percent males and 42 percent females. About 85 percent of respondents reported an athletic training salary for a full-time position. The average number of hours worked per week is 54 – up four hours from 2003.

The average number of years in the athletic training profession is eight, with an average of four years in current position. Sixteen percent of respondents have a teaching certificate.

A whopping 74 percent of respondents said their job title is athletic trainer, assistant/associate athletic trainer or head athletic trainer. The remaining respondents reported 28 other job titles.

"The job titles show the ever-increasing diversity of our membership," Commons said.

A number of academic titles (such as full professor) were included, as well as titles reflecting the clinic and wellness settings.

The work settings themselves also showed tremendous variety, with 42 different settings reported. As expected, college/university (34 percent) and clinic (29 percent) reflected a large number of respondents. The secondary school setting also made a strong showing (21 percent).

Most respondents have some type of health insurance (86 percent) and dental insurance (71 percent) available to them, although their employer doesn't necessarily pay for all or even a portion of the insurance. Eighty percent reported having a retirement plan.

As in 2003, some responses had to be discarded due to unusable information.

"We had 140 respondents who reported they work full-time as athletic trainers, with an average annual salary of zero dollars," Commons said. "Our members are known for being generous with their time and talents – but we didn't count these particular results!"

Likewise, respondents who reported exorbitantly high salaries weren't counted – including the member who reported an annual salary of \$5 million and an annual bonus of \$1.5 million.

"While NATA continues to work to improve salaries and other conditions for our members, we realize it may be a while before the athletic training profession yields multi-millionaires," Commons added.

"With well over 5,000 valid responses, we hope these new results will serve a useful purpose for those seeking salary information." **nn**

need very detailed, specific information? online database will again be available

as in the past, the new salary survey results will be available in an online database. Members who purchase a paid subscription to the database can look up very specific information about salaries by job title, work setting, geography, years of experience, gender and more. The database also contains information about part-time athletic training salaries. It features a wealth of data that isn't possible to provide in printed form and gives subscribers the ability to do targeted queries of salaries using a variety of criteria.

"We know the charts printed with the article here will serve many members' needs," said Larry Commons, director of Internal Marketing. "But sometimes people want even more, and the online database provides that."

Members who purchased the 2003 database will automatically get free access to the new database, if they completed the 2005 survey. Those who purchased the earlier database but didn't complete the new survey, and those who didn't purchase the earlier database but took the new survey, can purchase unlimited access to the new online database for just \$12.50.

Visit the Members section at www.nata.org for more information. **nn**

By Work Setting

For Certified, Associate, Certified-Student and Certified-International Members
(Full-time positions only)

Work Setting	Average Total Annual Income
Amateur Sports	\$41,045
Clinic – Hospital-Base Clinic	\$43,341
Clinic – Outpatient/Ambulatory/Rehab	\$43,223
Clinic – Physician-Owned Clinic	\$42,688
Clinic – Secondary School/Clinic	\$35,227
Clinic – Other	\$42,782
College – Two Year – Faculty/Academic/Research	\$51,022
College – Two Year – Prof. Staff/Athletics/Clinic	\$37,678
College – Two Year – Split Appointment	\$35,596
College/University – Faculty/Academic/Research	\$51,647
College/University – Prof. Staff/Athletics/Clinic	\$37,617
College/University – Split Appointment	\$39,103
Corporate – Business Sales/Marketing	\$52,178
Corporate – Ergonomics	\$39,333
Corporate – Health/Wellness/Fitness	\$49,012
Corporate – Patient Care	\$36,505
Government	\$50,716
Health/Fitness/Perform. Enhancement/Sports Club	\$39,759
Hospital – Administration	\$73,832
Hospital – Emergency Department	\$57,000
Hospital – Orthopaedics	\$47,100
Hospital – Other	\$39,236
Independent Contractor	\$45,100
Industrial/Occupational – Clinic	\$47,371
Industrial/Occupational – Ergonomics	\$43,714
Industrial/Occupational – Health/Wellness/Fitness	\$38,750
Industrial/Occupational – Other Capacity	\$49,940
Law Enforcement	\$51,000
Military – Active Duty	\$46,500
Military – Civilian	\$49,900
Professional Baseball – Men	\$32,827
Professional Basketball – Men	\$42,125
Professional Football	\$80,111
Professional Hockey	\$47,000
Professional Performing Arts	\$56,135
Professional Soccer	\$45,750
Recreational Sports	\$36,345
Secondary School – High School (Private)	\$41,000
Secondary School – High School (Public)	\$43,884
Secondary School – Middle School (Private)	\$39,833
Secondary School – Middle School (Public)	\$36,972
Youth Sports	\$46,296

By Education Level

For Certified, Associate, Certified-Student and Certified-International Members
(Full-time positions only)

Highest Degree Attained	Average Total Annual Income
Doctorate	\$54,512
Master's Degree	\$41,280
Bachelor's Degree	\$36,282

By Years of Experience

For Certified, Associate, Certified-Student and Certified-International Members
(Full-time positions only)

Years of Experience	Average Total Annual Income
0-1	\$28,495
1-5	\$32,262
5-10	\$38,777
10-15	\$45,795
15-20	\$52,185
20-25	\$59,205
25 years or more	\$63,568

By Job Title

For Certified, Associate, Certified-Student and Certified-International Members
(Full-time positions only)

Job Title	Average Total Annual Income
Administrative Coordinator	\$46,243
Administrative Director	\$75,319
Assistant/Associate Athletic Director	\$59,720
Assistant/Associate Athletic Trainer	\$33,709
Assistant/Assoc. Athletic Trainer – Men's Sports	\$33,652
Assistant/Assoc. Athletic Trainer – Women's Sports	\$31,266
Assistant/Associate Professor	\$52,590
Assistant/Associate Professor – Program Director	\$52,903
Assistant/Associate Professor – Department Chair	\$63,721
Athletic Director	\$48,285
Athletic Trainer	\$36,075
Clinical Director/Coordinator/Specialist	\$46,788
Consultant	\$40,680
Counselor	\$25,750
Director/Coordinator – Athletic Training Services	\$50,316
Director/Coordinator – Sports Medicine	\$51,614
Director/Coordinator – Rehabilitation	\$65,484
Educational Consultant	\$52,214
Fitness Coordinator/Director	\$39,635
Full Professor	\$72,333
Full Professor – Program Director	\$63,578
Full Professor – Department Chair	\$67,300
Head Athletic Trainer	\$41,304
Head Athletic Trainer – Men's Sports	\$46,450
Head Athletic Trainer – Women's Sports	\$42,225
Instructor/Lecturer	\$38,753
Manager	\$51,928
Medical Office Staff	\$38,269
Outreach Coordinator	\$38,604
Owner/Partner	\$72,045
Physician Extender	\$42,252
Sales Marketing	\$52,321
Supervisor	\$48,507
Teacher	\$47,485
Wellness Coordinator/Director	\$38,862

By District

For Certified, Associate, Certified-Student and Certified-International Members
(Full-time positions only)

District	Average Total Annual Income
ALL	\$40,543
District 1	\$42,274
District 2	\$40,585
District 3	\$39,475
District 4	\$40,060
District 5	\$37,844
District 6	\$45,013
District 7	\$40,480
District 8	\$46,244
District 9	\$39,155
District 10	\$38,656