

January 1, 2007

Corporate Risk Manager/Insurance Department:

Your entity has student affiliation programs with Marquette University. Oftentimes there are several agreements with different departments within your entity utilizing various disciplines from our University. In our affiliation agreements we agree to be financially responsible for claims of legal liability that may arise from the activities of the affiliation arising from our students and/or faculty/employees.

Marquette University is a not-for-profit, Wisconsin Corporation and independent institution of higher learning established in 1881 and conducted under the auspices of the Society of Jesus, with financial assets of not less than Two Hundred Fifty Million Dollars (\$250,000,000). As a Wisconsin employer, Marquette is subject to the Wisconsin Workers Compensation Act and provides for benefits under the Act for all of its employees, including faculty and student workers. Marquette reserves its right to self-insure lines of coverage as permitted by applicable laws and finance its legal liabilities in accordance with Financial Standards usual to the industry for large corporations.

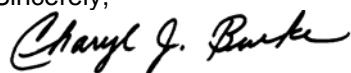
Marquette's risk finance program includes various insurance coverages with most having an anniversary date centering on March 1st. Some liability policies contain levels of self-retention and deductibles in primary layers as usual to the industry. Marquette backs up its financial assets with excess coverages placed with qualified, high rated (A) insurers as part of a professional risk management program.

We have ceased routinely forwarding certificates of insurance as they leave a false impression and create an administrative burden; i.e., evidencing the same low limits, which may include retention layers, to hundreds of vendors, short term affiliation agreements etc. We find that numerous certificates are often issued to the same corporation as different departments/disciplines independently request them rather than routed to a central corporate center. Regardless of the receipt of a certificate, Marquette University has adequate resources to defend and pay judgements on behalf of its agents, employees and officials arising from its activities, which is the underlying reason for the request of a certificate. Outside agencies or firms who work with Marquette University should understand that their agreement is with Marquette University and not its insurers or is our ability to finance our legal liabilities dependent upon the changing insurance market. Many medical related organizations have professional risk management programs similar to Marquette and incorporate various risk finance methods in their program.

Please be assured that any indemnification obligation, if applicable, shall not be reduced in any way by existence or non-existence, limitation, amount or type of damages, compensation or benefits payable under Workers Compensation laws or other liability insurance provisions. Marquette agrees to be financially responsible for contract provisions for which Marquette is obligated under the terms of signed agreements for risks that may fall under deductibles or self-retained or self-insured programs.

Hopefully this explanation and our size and longevity of operations provides the security you expect from a certificate of insurance, especially in the current environment when many insurers' assets are compromised and less than our own. **Please communicate this letter to your corporate insurance/risk management representatives and your corporate risk manager or insurance representative may call me at (414) 288-1552 if there are any questions.**

Sincerely,



Charyl J. Burke CPCU ARM
Director of Risk Management

Cc: