

**THANK YOU, FRANK (Goode, Land O' Lakes general manager of animal milk products) FOR THE KIND INTRODUCTION.**

**IT'S GOOD TO HAVE SO MANY LOCAL AND STATE OFFICIALS HERE FOR THIS EVENT. IT'S A TESTAMENT TO THE IMPORTANCE OF THIS PLANT AND THE IMPACT IT WILL HAVE ON THE COMMUNITY.**

**THANK YOU, DUANE HALVERSON (Land O' Lakes chief operating officer) AND EVERYONE AT LAND O' LAKES FOR INVITING ME.**

**IT IS TRULY A PLEASURE BEING HERE TO BREAK GROUND ON THIS NEW BUILDING, WHICH WILL BE STATE-OF-THE-ART AND THE ONLY ONE OF ITS KIND IN THE STATE.**

**I WOULD LIKE TO THANK LAND O' LAKES FOR CHOOSING BLACK RIVER FALLS FOR THIS BUILDING.**

**I DON'T MEAN TO SOUND BIASED, BUT YOU'VE  
MADE A WISE CHOICE SELECTING WISCONSIN  
OVER OUR GOOD NEIGHBORS, IOWA AND  
MINNESOTA.**

**YOU CAN COUNT ON THE CONTINUED SUPPORT OF  
THE COMMUNITY AND THE STATE. WE ARE  
WORKING ON A CUSTOMIZED LABOR TRAINING  
GRANT, PLUS WE HAVE A TRANSPORTATION  
GRANT THAT WE WILL PRESENT LATER. WE ARE  
HONORED TO DO OUR PART TO MAKE THIS  
PROJECT SUCCEED.**

**BUT THE MOST IMPORTANT INGREDIENT IS THE  
GREAT PEOPLE HERE IN JACKSON COUNTY. THE  
FOLKS IN BLACK RIVER FALLS AND SURROUNDING  
AREAS ARE DEDICATED, HARD-WORKING PEOPLE.**

**WE'RE THRILLED THAT LAND O' LAKES IS ABLE TO  
BRING THESE GOOD JOBS TO THE COMMUNITY.  
LAND O' LAKES AND BLACK RIVER FALLS ARE A  
GREAT MATCH.**

**LAND O'LAKES HAS LONG BEEN A LEADER IN THE DAIRY INDUSTRY, SO IT'S ONLY NATURAL THAT YOUR COMPANY CONTINUES TO BUILD ITS PARTNERSHIP WITH AMERICA'S DAIRYLAND.**

**WE HAVE WORKED HARD HERE IN WISCONSIN TO EARN AND KEEP THE TITLE OF AMERICA'S DAIRYLAND. FARMERS AND AGRICULTURE PLAY A CENTRAL ROLE IN OUR LIVES, CONTRIBUTING MORE THAN 17 BILLION DOLLARS TO THE STATE ECONOMY.**

**WE'RE THE NATION'S NUMBER ONE CHEESE PRODUCING STATE. WE ARE IN THE MIDST OF A FIVE-YEAR TREND THAT WILL SEE MILK PRODUCTION INCREASE IN WISCONSIN BY 15 PERCENT.**

**WE'RE LOOKING FORWARD TO THE DAY NEXT YEAR WHEN THIS PLANT IS FINALLY OPEN.**

**AS I SAID BEFORE, IT WILL BE A STATE-OF-THE-ART BUILDING. IT'S ALSO THE FIRST TOTALLY NEW ANIMAL MILK REPLACER PLANT BUILT IN THIS STATE IN ABOUT 20 YEARS.**

**THIS PLANT IS ANOTHER EXAMPLE OF LAND O'LAKES CONTINUED SUPPORT OF OUR DAIRY FARMERS, PRODUCING FORMULA FOR DAIRY CALVES AND OTHER ANIMALS.**

**AND IT'S BEING DONE IN A HIGH-TECH FASHION, AND THAT'S WHAT WILL SET THIS PLANT APART. THIS IS GOING TO BE A WORLD-CLASS PLANT, AND I MEAN THAT LITERALLY. LAND O' LAKE'S MILK REPLACER BUSINESS IS NATIONAL AND INTERNATIONAL IN ITS SCOPE. THIS PLANT WILL ONLY SERVE TO IMPROVE THAT STANDING.**

**YOU KNOW I'M A BIG SUPPORTER OF HIGH-TECH BUSINESS IN WISCONSIN. IT'S THE SORT OF BUSINESS THAT WILL KEEP OUR ECONOMY GOING STRONG IN THE 21<sup>ST</sup> CENTURY.**

**MUCH OF THE TECHNOLOGY FOR THIS BUILDING IS  
PATENT-PENDING BY LAND O' LAKES ... JUST FOR  
THIS PLANT.**

**THERE WILL BE ABOUT 20 TO 30 JOBS TO BEGIN  
WITH, AND THIS PLANT WILL BE FULLY  
EXPANDABLE FOR THE FUTURE.**

**WITH THIS PLANT, LAND O' LAKES IS DOING SOME  
GREAT THINGS FOR WISCONSIN'S DAIRY  
INDUSTRY. SO WE ARE PLEASED TODAY TO DO A  
LITTLE SOMETHING IN RETURN.**

**THE STATE OF WISCONSIN IS IN THE PROCESS OF  
DEVELOPING A \$100,000 CUSTOMIZED LABOR-  
TRAINING GRANT FOR LAND O' LAKES. A HIGH-  
TECH FACILITY LIKE THIS WILL CERTAINLY  
REQUIRE SPECIAL TRAINING. WE ARE TRULY  
DEDICATED TO HELPING LAND O' LAKES PREPARE  
ITS WORKFORCE.**

**I WOULD ALSO LIKE TO TAKE THIS TIME TO PRESENT A TRANSPORTATION ECONOMIC ASSISTANCE GRANT TO THE COMMUNITY OF BLACK RIVER FALLS.**

**OUR TEA GRANT PROGRAM HELPS COMMUNITIES LIKE BLACK RIVER FALLS CREATE OR KEEP JOBS IN THE AREA. THIS \$47,500 GRANT WILL HELP PAY HALF THE COST FOR THE CONSTRUCTION OF A 300-FOOT RAIL SPUR THAT WILL CONNECT WITH A UNION PACIFIC RAIL LINE.**

**THIS RAIL SPUR WILL HELP LAND O' LAKES OPERATE ITS NEW PLANT MORE EFFICIENTLY AND GET ITS PRODUCT TO ALL ITS CUSTOMERS. WE ARE PLEASED TO HELP MAKE THIS POSSIBLE.**

**I WOULD NOW LIKE TO ASK BLACK RIVER FALLS MAYOR JOSEPH HUNTER TO COME UP AND ACCEPT THIS CHECK AND PLAQUE.**

**I WOULD LIKE TO THANK MAYOR HUNTER AND THE CITY FOR WELCOMING LAND O' LAKES AND DOING**

**ALL YOU DID TO BRING A GREAT COMPANY AND  
GREAT JOBS TO THE COMMUNITY.**

**(Present oversized check and plaque to Mayor  
Hunter.)**

**THANKS TO EVERYONE WHO MADE THIS PLANT  
POSSIBLE.**