# Student Org Training: Fundraising

2024-2025 Academic Year

# Check-In QR Code



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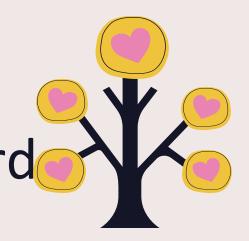
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**Share ideas** 



Ice-breaker

- Name
- Year in School
- Student Org + Eboard
   Position





Fundraising Policies

## Types of Fundraisers



# Internal Fundraisers

"Internal fundraisers are defined as events sponsored to raise money for internal organizational use (e.g., operating expenses, organizational activities, etc.)"

# External Fundraisers

"External fundraisers are defined as events sponsored to raise money for charitable, tax-exempt organizations external to the university."
Example: Philanthropy Organizations

# Solicitations or Donations

"Asking for funds or donations of goods or services either for internal organizational use, activity, or in support of an approved internal or external fundraiser." Note: Also called "In-Kind Contributions"

#### Internal Fundraisers

- Contributions to internal fundraisers are not tax deductible. The net proceeds of the fundraiser are to be dedicated only to funding the organization's activities that comport with the organization's stated purpose(s).
- Student organizations may not rely on the university's tax exempt status in organizing or operating such an event and shall in no way imply that the university is a sponsor of the event.
- 3. Fundraisers that promote the use and/or sale of alcohol (e.g., happy hours) will not be approved.
- 4. Fundraisers involving credit cards (e.g., credit card applications) will not be approved.

#### **External Fundraisers**

- 1. The proposed recipient must be an IRS-recognized 501 (c) (3) organization...All commercial or political activities or organizations as well as unorganized or unrecognized public groups...are strictly excluded as recipients.
- 2. The funds devoted to such purposes are to be confined to the net amounts realized from voluntary contributions made to such activity, and may not include any sums budgeted or allocated out of student activity fees, residence hall fees, or other general university revenues.
- 3. Contributions to external fundraisers must be made payable directly to the external charitable organization and charitable organization. Contributions may not be made payable to the university. The student organization and charitable organization shall in no way imply that the university is a sponsor of the event.

#### **Donations + Solicitations**

- The net proceeds of the fundraiser are to be dedicated only to funding the
  organization's activities that comport with the organization's stated purpose(s), or for
  a previously approved campus project.
- 2. No solicitations will be made or given for the benefit of another tax-exempt charitable, educational, or religious off-campus organization; or any commercial or political organizations or activities; or unorganized public or private groups irrespective of their avowed aims or purposes.
- 3. Funds requested are to be derived from voluntary contributions specifically made to meet the purposes of the approved solicitation.
- 4. Solicitations of any person or entity other than a student organization member (e.g. faculty/staff, alumni, individuals who are not alumni, parents, corporations, foundations) require review and approval from AMU Student Engagement Services.

#### **General Policies**

- No raffles, lotteries or sweepstakes may be held.
   An event involving all three of the following: (1)
   an entry fee (2) a prize (3) chance/luck, may fall
   under the legal definition of gaming, which is
   regulated by state law.
- All applications must be submitted for approval at least two weeks prior to the fundraising activity by completing an Event Registration Form.
- 3. Fundraisers that promote the use and/or sale of alcohol (e.g., happy hours) will not be approved.
- 4. Fundraisers involving credit cards (e.g., credit card applications) will not be approved.



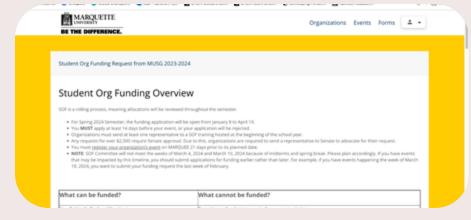
Full Fundraising Policy



SOF

#### Student Org Funding

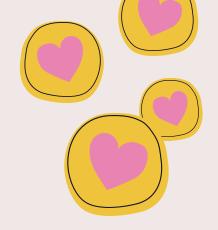
Student Org Funding (SOF) is funding provided to student orgs from MUSG. This funding is by application only and you have to attend a separate training to apply for it. Policies, procedures, and the application can be found on the MUSG Website. The Committee meets weekly on Mondays.





## **SOF Policy Overview**

- 1. All student organizations recognized in good standing may apply for SOF.
- 2. It is mandatory for a student organization's President or E-board member to attend one of the scheduled training sessions on the SOF process before applying for funding.
- 3. SOF applications must describe the proposal, describe the monetary requirements, and describe how it benefits the Marquette community in detail.
- 4. Plan events in advance of the application. We cannot consider previous allocations for the organization's event nor similar events of other organizations. - You must apply 14 days in advance of your event.
- 5. All applications must contain proof of cost for every expense requested. Proof of cost can be in the form of screenshots of item cost on websites, quotes from vendors or facilities, or past receipts and contracts.
- 6. Applying does not guarantee funding from MUSG. Student organizations cannot apply twice for the same event, even if funding is denied.



https://www.marquette.edu/student-gov/student-organization-funding.php

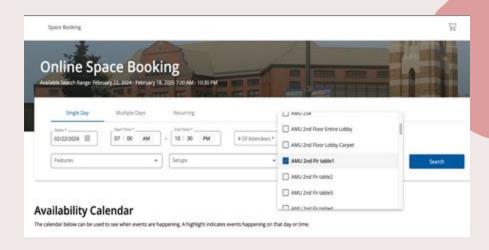
All SOF Policies, procedures, and applications can be found here.



How to Plan a Fundraiser

## Tabling Fundraiser

- To request a table you can visit
   https://www.marquette.edu/event services/request-space.php OR you can
   visit Event Services in AMU 245.
  - To book online you can go to the spaces section and click on any of the options labeled "table"
  - Note: you cannot sell food in the AMU
- You have to register your tabling event via the event registration form on Presence/Modern Campus. (If you have questions pertaining to this please attend the training on next Monday)



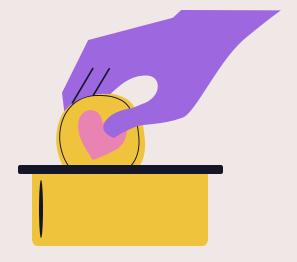
### Business partnerships

- Popular businesses for organizations to partner with:
  - Maki Yaki
  - Sobelman's
  - Chipotle
  - Serenitea
- Steps to connect with businesses
  - Go into the business and ask to speak to the manager about a fundraiser
    - Obtain a good contact for that business
  - They will typically provide you with dates, times, and percentages that work for them.
  - O DO NOT BE AFRAID TO NEGOTIATE!!!



#### Raffle Alternative

- Raffles, paid drawings, or sweepstakes are not allowed under any circumstances.
  - This is not a new rule or policy and it is due to Marquette's lack of a gambling licence.
  - If you are unsure if something is allowed please reach out to Katja Benz and she can provide clarity. (katja.benz@marquette.edu)
- Raffle Alternative
  - Silent Auction
    - People will provide a "bid" for an item on a sheet of paper. Then whoever bids the highest will get the item. There is no element of chance.





Banking



Share Ideas/Contacts



- What Ideas for fundraisers do you have?
- What fundraisers have you done in the past?
- . What contacts do you have?

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