

ANDREW R HANSON

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EDUCATION:

Ph.D., Economics, Syracuse University
Fields: Public Finance, Urban Economics 2008

B.S., Economics, University of Wisconsin-Oshkosh 2003

EMPLOYMENT:

Marquette University, Economics Department
Associate Professor 2012–

Georgia State University, Economics Department
Assistant Professor 2008–2012

Council of Economic Advisers, Executive Office of the President
Staff Economist 2005–2006

VISITING POSITION:

Universitat de Barcelona, Institut d'Economia November, 2012

ACADEMIC PUBLICATIONS:

“Perceptions of Institutional Quality: Evidence of Limited Attention to Higher Education Rankings” (with Andrew Meyer and Daniel Hickman) *Journal of Economic Behavior and Organization*, 142, 2017: 241–258.

“Do College Admissions Counselors Discriminate? Evidence from a Correspondence-Based Field Experiment” *Economics of Education Review*, 60, 2017: 86–96.

“Safety Regulation in Professional Football: Empirical Evidence of Intended and Unintended Consequences” (with Nicholas Jolly and Jeremy Peterson) *Journal of Health Economics*, 53, 2017: 87–99.

“No Shut-Off Policies and Natural Gas Consumption” (with David Clark, Catherine Dybicz, and Farrokh Nourzad) *Resource and Energy Economics*, 48(2), 2017: 19–29.

“Metropolitan Area Home Prices and the Mortgage Interest Deduction: Estimates and Simulations from Policy Change” *Regional Science and Urban Economics*, 59, 2016: 12–23 (with Hal Martin).

“Incidence and Salience of Alcohol Taxes: Do Consumers Overreact?” *Public Finance Review*, 44(3), 2016: 344–369 (with Ryan Sullivan).

“Discrimination in Mortgage Lending: Evidence from a Correspondence Experiment” *Journal of Urban Economics*, 92(2), 2016: 48–65 (with Zackary Hawley, Bo Liu, and Hal Martin).

- “The \$10.10 Minimum Wage Proposal: An Evaluation across States” *Journal of Labor Research*, 35(4), 2014: 323–345 (with Zackary Hawley).
- “Are Houses Too Big or in the Wrong Place? Tax Benefits to Housing and Inefficiencies in Location and Consumption” *Tax Policy and the Economy*, 28, 2014: 63–96 (with David Albouy).
- “Housing Market Distortions and the Mortgage Interest Deduction” *Public Finance Review*, 42(5), 2014: 582–607 (with Hal Martin).
- “Field Experiment Tests of Discrimination Against Hispanics in the Rental Housing Market” *Southern Economic Journal*, 81(1), 2014: 135–167 (with Michael Santas).
- “Limiting the Mortgage Interest Deduction by Size of Home: Effects on User Cost Across Metropolitan Areas” *Journal of Housing Research*, 23(1), 2014: 1–20.
- “Where Does Racial Discrimination Occur? An Experimental Analysis Across Neighborhood and Housing Unit Characteristics” *Regional Science and Urban Economics*, 44, 2014: 94–106 (with Zackary Hawley).
- “The Impact of Interstate Highways on Land Use Conversion” *Annals of Regional Science*, 51(3), 2013: 833–870 (with Chris Mothorpe and Kurt Schnier).
- “The Impact of Early Commitment on Games Played: Evidence from College Football Recruiting” *Southern Economic Journal*, 79(4), 2013: 971–983 (with Jesse Bricker).
- “Do Spatially Targeted Redevelopment Programs Spill Over?” *Regional Science and Urban Economics*, 43(1), 2013: 86–100 (with Shawn Rohlin).
- “Size of Home, Home Ownership, and the Mortgage Interest Deduction” *Journal of Housing Economics*, 21(3), 2012: 195–210.
- “The Incidence of the Mortgage Interest Deduction: Evidence from the Market for Home Purchase Loans” *Public Finance Review*, 40(3), 2012: 339–359.
- “Drive ‘Til You Qualify: Credit Quality and Household Location” *Regional Science and Urban Economics*, 42(1-2), 2012: 63–77 (with Kurt Schnier and Geoffrey Turnbull).
- “Subtle Discrimination in the Rental Housing Market: Evidence from E-mail Correspondence with Landlords” *Journal of Housing Economics*, 20(4), 2011: 276–284 (with Zackary Hawley and Aryn Taylor).
- “Do Landlords Discriminate in the Rental Housing Market? Evidence from an Internet Field Experiment in U.S. Cities” *Journal of Urban Economics*, 70(2-3), 2011: 99–114 (with Zackary Hawley).
- “Do Location-Based Tax Incentives Attract New Business Establishments?” *Journal of Regional Science*, 51(3), 2011: 427–449 (with Shawn Rohlin).
- “Utilization of Employment Tax Credits: An Analysis of the ‘Empowerment Zone’ Wage Tax Credit” *Public Budgeting and Finance*, 31(1), 2011: 23–36.
- “The Effect of Location Based Tax Incentives on Establishment Location and Employment Across Industry Sectors” *Public Finance Review*, 39(2), 2011: 195–225 (with Shawn Rohlin). **Winner of Outstanding Paper Award selected by PFR Editorial Board**

“The Incidence of Tobacco Taxation: Evidence from Geographic Micro-Level Data” *National Tax Journal*, 62(4), 2009: 677–698 (with Ryan Sullivan).

“Local Employment, Poverty, and Property Value Effects of Geographically-Targeted Tax Incentives: An Instrumental Variables Approach” *Regional Science and Urban Economics*, 39(6), 2009: 721–731.

“Capping the Mortgage Interest Deduction” *National Tax Journal*, 60(4), 2007: 769–785 (with John Anderson and Jeffrey Clemens).

“Utilization of Income Tax Credits by Low-Income Individuals” *Forum: National Tax Journal*, 58(4), 2005: 743–786 (with Stacy Dickert-Conlin and Katie Fitzpatrick).

NON-ACADEMIC PUBLICATIONS:

“Corporate Income Taxes and Labor: Investigating Empirical Evidence” Tax Notes: Special Report, July 24, 2017 (with Ike Brannon).

“Job-Destroying Effects of \$15 Minimum Wage by Metro, Industry, and Occupation” R Street Institute Policy Study #75, 2016 (with Zackary Hawley).

“Local Labor Markets and the Federal Earned Income Tax Credit” R Street Institute Policy Study #53, 2016 (with Zackary Hawley).

“Raising Wisconsin’s Minimum Wage: Who would be Helped? Who would be Hurt?” Wisconsin Policy Research Institute Research Report, 27(3), 2014 (with Ike Brannon).

“Rethinking Tax Benefits for Home Owners” *National Affairs*, 19, Spring 2014: 40–54 (with Ike Brannon and Zackary Hawley).

“Homesick: How Housing Tax Breaks Benefit the Wealthy and Create McMansions” R Street Institute Policy Study #21, 2014 (with Ike Brannon and Zackary Hawley).

“The Geographic Distribution of the Mortgage Interest Deduction” Pew Charitable Trusts Fiscal Federalism Initiative Research Report, 2013 (with Ike Brannon and Zackary Hawley).

“Federal Tax Burden and Tax Breaks for Georgia Residents” Fiscal Research Center Report #238, 2012 (with Zackary Hawley).

“The Atlanta Empowerment Zone: Description, Impact, and Lessons for Evaluation” Fiscal Research Center Report #230, 2011 (with Rachana Bhatt).

WORK IN PROGRESS:

“The Value of Community: Evidence from the CARES Program” (with Zackary Hawley and Geoffrey Turnbull) revisions requested at *Journal of Housing Economics*.

“Spatially Targeted Urban Redevelopment Incentives: Methods, Lessons, and Best Practices for Evaluation” (with Shawn Rohlin) revisions requested at *Journal of Urban Affairs*.

“Does Differential Treatment Translate to Differential Outcomes for Minority Borrowers? Evidence from Matching a Field Experiment to Loan Level Data” (with Zackary Hawley and Hal Martin) under initial review.

“Do Spatially Targeted Redevelopment Incentives Work? The Answer Depends on How You Ask the Question” (with Shawn Rohlin) under initial review.

“Bunching at Tax-Induced Kink Points: Evidence from Mortgage Interest Deductibility Limits” under initial review.

CONFERENCE PRESENTATIONS:

American Real Estate and Urban Economics Association: 2008, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018

National Tax Association: 2005, 2006, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2016

Urban Economics Association: 2010, 2011, 2013, 2014, 2016

Lincoln Institute Public Finance and Urban Economics Conference: 2012, 2017

Tax Reform Beyond the Beltway (UCLA Law School): 2012

Policy Summit Conference (Federal Reserve Bank of Cleveland): 2013

Closing the Wealth Gap Research Forum: 2006

Western Economics Association: 2010, 2012

Southern Economics Association: 2010, 2015

Midwestern Economics Association: 2009

INVITED PRESENTATIONS:

Baylor University, California State University-Fullerton, Center for American Progress, College of William and Mary, Colorado University-Denver, Federal Deposit Insurance Corporation, Georgia State University, Hunter College, Indiana University(SPEA), Marquette University, Syracuse University, The Tax Economists Forum, Universitat de Barcelona-Institut d'Economia, U.S. Department of Justice (Housing and Civil Enforcement Division), University of California-Irvine, University of Delaware, University of Illinois-Chicago, University of Oklahoma, University of Wisconsin-Milwaukee, University of Wisconsin-Oshkosh, RAND Corporation

EXTERNAL RESEARCH FUNDING:

Georgia Sea Grant: \$119,133 (02/10-02/12)

“Modeling Spatial and Temporal Land Use Patterns in Coastal Georgia”, PI with Kurt Schnier

AWARDS and FELLOWSHIPS:

Associate Fellow, R-Street Institute 2013–

Lincoln Institute Senior Scholar: 2016, 2017

Miles Fund Research Grant (Marquette University): 2016, 2017, 2018

Beta Gamma Sigma (Marquette University Faculty): 2013

Public Finance Review Outstanding Paper Award: 2011

Andrew Young School Excellence in Teaching Award (Georgia State University): 2011

National Tax Association Outstanding Service Award: 2010, 2012

Lincoln Institute Junior Scholar: 2010

Melvin Eggers Fellowship (Syracuse University) Academic Year 2007-2008

Melvin Eggers Summer Scholar Fellowship (Syracuse University): 2006

Maxwell Summer Research Grant (Syracuse University): 2005

Maxwell Summer Fellowship (Syracuse University): 2004

TEACHING:

Undergraduate: Principles of Microeconomics, Public Finance, Urban Economics

MBA: Managerial Economics

Masters: Urban Economics, Public Finance
Ph.D.: Regional Economics, Dissertation Workshop II

PROFESSIONAL SERVICE:

Associate Editor (no handling responsibility), Regional Science and Urban Economics: 2016-
Associate Editor (handling responsibilities), Public Finance Review: 2017-
Member, Board of Directors, National Tax Association: 2015-
Holland Medal Award Committee, National Tax Association: 2016-
Membership Committee, American Real Estate and Urban Economics Association: 2016-

Conference Organization:

Chair of Graduate Student Initiatives, National Tax Association: 2011, 2012
Co-Chair of Graduate Student Initiatives, National Tax Association: 2010, 2013
Program Committee for American Real Estate and Urban Economics Association Annual Conference: 2016
Program Committee for American Real Estate and Urban Economics Association National Conference: 2016
Program Committee for National Tax Association Annual Conference: 2006, 2009, 2010, 2011, 2012, 2013
Session Organizer for American Economic Association Annual Conference: 2017
Session Chair for American Real Estate and Urban Economics Association Annual Conference: 2016
Session Chair for American Real Estate and Urban Economics Association National Conference: 2016
Session Chair for Southern Economics Association Annual Conference: 2015

Discussant:

National Tax Association Annual Conference: 2008, 2011, 2012, 2013
Midwestern Economics Association Annual Conference: 2009
Urban Economics Association Annual Conference: 2010, 2011, 2014
Lincoln Institute for Land Policy, Property Tax Abatement Conference: 2012
Lincoln Institute for Land Policy, Public Finance and Urban Economics Conference: 2015
American Real Estate and Urban Economics Association Annual Conference: 2012, 2015

Referee:

American Economic Journal: Economic Policy, American Journal of Economics and Sociology, Applied Economics, Applied Economics Letters, Atlantic Economic Journal, Economic Development Quarterly, Empirical Economics, Fiscal Studies, Growth and Change, Housing Policy Debate, International Tax and Public Finance, Journal of Economic Behavior & Organization, Journal of Economic Geography, Journal of Ethnic and Migration Studies, Journal of the European Economic Association, Journal of Health Economics, Journal of Housing Economics, Journal of Labor Research, Journal of Policy Analysis and Management, Journal of Population Economics, Journal of Planning Literature, Journal of Public Economics, Journal of Real Estate Finance and Economics, Journal of Regional Science, Journal of the Royal Statistical Society (Series A), Journal of Sports Economics, Journal of Urban Economics, National Tax Journal, Public Finance Review, Real Estate Economics, Regional Science and Urban Economics, Regional Studies, Scandinavian Journal of Economics, Small Business Economics, Social Problems, Socius, Southern Economic Journal, Urban Studies

AFFILIATIONS:

American Economic Association
American Real Estate and Urban Economics Association
National Tax Association
Southern Economic Association
Urban Economics Association

MEDIA and OP-ED:

Wall Street Journal, Washington Post, USA Today, Forbes, Bloomberg, Smart Money, Reuters, CNBC, CNN Money, Fox Business,* Congressional Quarterly, Real Clear Policy, Milwaukee Journal-Sentinel, PolitiFact, Digital Journal, Realtor.com, San Francisco Chronicle,* Denver Post, Houston Chronicle,* Dallas Morning News, Wichita Eagle,* New York Times,* New Jersey Star-Ledger,* WBBM Chicago News Radio, KRDL Dallas News Radio, WWL Radio New Orleans, WTMJ NBC 4 Milwaukee Television, WITI Fox 6 Milwaukee Television*
**Indicates mention of research report, not author name*